TO: City Council

FROM: James L. App, City Manager

SUBJECT: Financial Forecast Fiscal Years 2008/09 - 2010/11

DATE: February 3, 2009

NEEDS: For the City Council to receive and file an updated projection of the City's finances (General Fund) through June 30, 2011.

FACTS: 1. The economic recession is significantly impacting City operations.

- 2. A downturn was anticipated as early as Fall 2007. Steps were initiated to reduce City spending.
- 3. Further deterioration of economic activity warrants an update to earlier financial forecasts.
- 4. Bottom line, notwithstanding actions that have eliminated \$4,000,000 recurring annual spending, more will be required to weather the next three years (to June 30, 2011).

ANALYSIS &

CONCLUSION: Projection specifics are provided in the attached spreadsheets. In summary, consumer spending is down 7.2%, residential construction is virtually non-existent, and property tax income is flattening. Cumulative net General Fund results for the three years July 1, 2008 - June 30, 2011 are projected to be \$7-10,000,000 in deficit if nothing more is done to rebalance expenses with revenues.

> The City's economic downturn management plan (Layoff Prevention Plan) guides recession response. Consistent with that Plan, contract services and temporary help have been trimmed. Staff levels have been reduced 15% through hiring freeze, attrition, early retirements and some (voluntary) reduced work weeks. Further rebalancing over the three years will be achieved with additional reductions in labor costs and use of savings (leaving a \$1,900,000 reserve balance [cash] at June 30, 2011). There will be unavoidable reductions in services.

> Economic indicators will be continuously monitored. If they vary substantively from this projection, steps will be implemented to adjust for the variance. By mid-2011, economic activity should stabilize; it may be possible to begin restoring services and staff in Fiscal Year 2011/12 (July 1, 2011-June 30, 2012).

POLICY

Fiscal Policy; Layoff Prevention Plan. REFERENCE:

FISCAL

IMPACT: Cumulative net General Fund results for the three years July 1, 2008 – June 30, 2011

will balance (with significant reductions of labor and other costs as well as use of

savings); there will be a \$1,900,000 reserve balance (cash) at June 30, 2011.

OPTIONS: A. Receive and File the Financial Forecast.

B. Amend, Modify or Reject the Option Above.

Attachment: Financial Forecast FY 09 – 11

Layoff Prevention Plan

Financial Update

February 3, 2009



Revenue Comparison

3-Year Summary

	FY06/07	FY07/08	FY08/09	FY09/10	FY10/11
General Fund Revenue	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>
Property Tax	7,584,685	8,638,732	8,907,530	8,976,334	9,063,794
Other Taxes	13,209,218	12,874,064	12,572,876	12,096,387	12,104,098
Licenses/Fees	924,967	853,515	789,826	796,441	1,005,700
Fines & Forfeitures	321,533	379,876	378,906	381,938	384,234
Use of Money & Property	1,250,178	465,383	464,735	458,414	453,054
Revenue From Other Agencies	797,674	2,103,391	540,819	519,521	506,373
Charges for Current Services	1,660,150	1,729,128	1,867,378	1,716,209	1,708,580
Transfers In	255,204	856,789	731,698	628,100	542,800
Miscellaneous	153,241	480,685	100,582	100,996	101,412
Total Revenue	26,156,850	28,831,562	26,354,350	25,674,340	25,870,046

Expenditure Reductions

(General Fund)

 Vacant Positions 	\$2,852,700
• Elimination of Temporary/Contract Help	\$298,000
• Estimate Staff Turnover	\$394,000
 Elimination of Janitorial Services 	\$200,000
• Elimination of Night-time Security (BSP)	\$40,000
 Total Reductions in Expenditures 	\$3,784,700

Current Staff Profile vs Budget

(General Fund, Benefit Eligible)

			<u>Varia</u>	ince
<u>Department</u>	<u>Budget</u>	Current	<u>Amount</u>	<u>Percent</u>
 City Manager's Office 	13.5	11.0	-2.5	-18.5%
 Administrative Services 	6.0	6.0	0.0	0.0%
 Community Development 	9.0	7.6	-1.4	-15.6%
 Emergency Services 	31.5	26.0	-5.5	-17.5%
 Library & Recreation Services 	15.5	14.1	-1.4	-9.0%
• Police	57.0	51.0	-6.0	-10.5%
 Public Works 	<u>45.0</u>	<u>36.0</u>	<u>-9.0</u>	-20.0%
• Total	177.5	<u>151.7</u>	-25.8	-14.5%

Expense Comparison 3-Year Summary

General	Fund	Expense
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Projected Rev/(Exp)	\$149,799	\$861	\$(1,025,386)	\$(2,498,354)) \$ <u>(3,574,888</u>)
Total Expense	<u>26,007,071</u>	<u>28,380,701</u>	27,379,736	<u>28,172,694</u>	29,444,934
Allocations To/From Others	(3,457,861)	(3,283,593)	(3,379,593)	(3,493,022)	(3,493,022)
Transfers Out	273,192	818,449	536,700	694,700	944,700
Operating Capital	148,037	1,503,132	305,071	67,071	67,071
Debt Service	352,408	295,368	259,565	225,823	225,823
Maintenance & Operations	11,353,948	10,743,465	10,885,638	11,256,882	11,648,534
Salary/Wages/Benefits	17,337,348	18,303,879	18,772,356	19,421,241	20,051,829

Potential Reallocations and Expenses

Pote	ntial General Fund Reallocations	FY2009	FY2010	FY2011
(1)	No transfer from GF to City Hall Dev. Fund	\$340,000	\$340,000	\$490,000
(2)	No transfer from GF to City Facility Maintenance Fund	\$100,000	\$100,000	\$100,000
(3)	No transfer from GF to City Facility Repair Fund	\$31,500	\$31,500	\$31,500
(4)	Re-appropriate transfer from Gen. Res.& Cont. Fund to GF	\$200,000	\$200,000	\$200,000
(5)	No transfer from GF to Street Fund	\$150,000	\$150,000	\$250,000
(6)	Amount left in Tailings of CCCSIF	\$0	\$410,000	\$0
(7)	No transfer from GF to Equipment Replacement Fund	<u>\$0</u>	<u>\$350,000</u>	<u>\$0</u>
(8)	Total Potential General Fund Reallocations	\$821,500	\$1,581,500	\$1,071,500
	Total Potential General Fund Reallocations ntial General Fund Expenses	\$821,500 FY2009	\$1,581,500 <u>FY2010</u>	\$1,071,500 FY2011
	ntial General Fund Expenses		, , ,	
Pote	ntial General Fund Expenses State Raid	FY2009	FY2010	FY2011
<u>Pote</u> (1)	ntial General Fund Expenses State Raid Ashwood Culvert Repair	<u>FY2009</u> \$0	<u>FY2010</u> \$1,200,000	<u>FY2011</u> \$0
(1)	ntial General Fund Expenses State Raid Ashwood Culvert Repair Building Repair/Replacement	<u>FY2009</u> \$0 \$0	<u>FY2010</u> \$1,200,000 \$250,000	FY2011 \$0 \$0

Financial Projection Summary FY2009 - FY2011

<u>Description</u>	FY08/09	FY09/10	FY10/11	<u>Total</u>
Estimated Shortfall	\$(1,025,386)	\$(2,498,354)	\$(3,574,888)	\$(7,098,628)
Estimated Risks	(400,000)	(1,950,000)	(400,000)	(2,750,000)
Sub-Total	(1,425,386)	(4,448,354)	(3,974,888)	(9,848,628)
Reallocations	821,500	1,581,500	1,071,500	3,474,500
Wage Deferral	184,007	762,421	789,252	1,735,680
Sub-Total	1,005,507	2,343,921	1,860,752	5,210,180
TOTAL	<u>\$(419,879)</u>	\$(<u>2,104,433)</u>	\$(2,114,136)	\$(<u>4,638,448)</u>

Layoff Prevention Plan

The Layoff Prevention Plan is City policy providing a sequence of initiatives to correct foreseeable revenue and expenditure imbalances. To the extent it is practical, non-personnel operating costs are reduced before effecting personnel modification. Personnel cost controls are considered and implemented as provided, and in the order specified, below.

- 1. Hiring Freeze
- 2. Voluntary Reduction Incentives
 - Job Sharing
 - Resignation
 - Wage Reduction
 - Early Retirement
 - Work Hour Reduction
 - Work Furlough for Education
- 3. Reduce Temporary Work Force
- 4. Defer Contract Annual Wage Adjustment
- 5. Suspend Contract Annual Wage Adjustment
- 6. Reduce Part-time, Seasonal & Probationary Work Force

Layoff Prevention Plan (continued)

- 7. Defer Merit Pay Increases
- 8. Suspend Merit Pay Increases
- 9. Wage Reduction
- 10. Reduce Full-time Work Force
 - Work Hour Reduction
 - Work Furlough
 - Layoff

Cash Balance As Of

		Cash Balan	ice As Ut		
				Encumbered	
<u>Fund #</u>	Fund Name	<u>6/30/2007</u>	<u>6/30/2008</u>	<u>Amount</u>	Fund Description
General Op	eration Funds				
100	General Fund	\$5,806,577	\$5,425,798	\$45,000	General reserve funds
110	General Reserve & Contingency Fund	\$1,366,692	\$1,076,809	ATMINISTRATION OF THE	Contingency funds
224	Public Facilities Development Fund	\$1,419,187	\$1,486,802		RDA repayment for Library
121	City Hall Development Fund	\$1,337,155	\$690,966		General Revenue funds for new/expanded city hall
111	Capital Projects Fund	\$0	\$599,430		Grant revenue
112	Equipment Replacement Fund	\$2,052,448	\$2,339,082		Annual depreciation for purchase of new equipment
120	Capital Improvement Fund	\$67.771	\$2,339,002		Grant revenue
612	Solid Waste Contingency Fund	\$41,065	\$43,022		To assist with landfill closure/operations
234	Oak Tree Preservation Fund	\$41,003	A.		9. V
320	Art in Public Places Fund		\$1,030		Oak Tree Replacement
		\$4,467	\$4,599 \$44.467		For public art work
230	Youth Scholarship Fund	\$38,078	<u>\$44,467</u>		To assist recreation participants
	Subtotal General Operation Funds	\$12,133,440	\$11,714,219	\$1,544,430	
<u>Impact</u>	_				
<u>Fee</u>					
219	Public Meeting Facility Development Fund	\$317,909	\$359,986	\$0	Impact Fee Revenue
222	Aquatics Facility Development Fund	\$307,608	\$353,344	\$0	Impact Fee Revenue
223	Library Expansion Facility Development Fund	\$631,936	\$746,328		Impact Fee Revenue
231	City Hall/General Government Facility Development Fund	\$1,623,736	\$1,872,198		Impact Fee Revenue
113	Electronic Archiving Fees Fund	\$67,848	\$66,505		Fees charged during permitting
114	Building Education Fund	\$112,663	\$112,947		Fees charged during permitting
122	Permit Automation Fee Fund	\$103,008	\$126,290		Fees charged during permitting
123	Community Development Nexus Study Fund	\$1,617	\$2,705		Fees charged during permitting
213	Streets, Traffic Signal, Bridge Development Fund	\$3,307,060	\$2,162,358		Impact Fee Revenue
215	Bridge Development Fund	\$83,975	\$87,976		Impact Fee Revenue
225	Union/46 SP Development Fund	\$157,998	\$168,179		Impact Fee Revenue
237	Bike & Pedistrian Path Facilities	\$0	\$8,200		Impact Fee Revenue
211	Law Enforcement Facility Development Fund	\$59,397	\$78,688		Impact Fee Revenue
212	Fire Protection Facility Development Fund	\$930,770	\$1,145,205		Impact Fee Revenue
216	Park/Land & Open Space Acquistion Development Fund	\$1,631,128	\$2,061,268		Impact Fee Revenue
217	Storm Drainage Development Fund	\$377,449	\$227,716		Impact Fee Revenue
238	Downtown Parking In-Lieu Fee Fund	\$37,323	\$477,278		Impact Fee Revenue
200	Subtotal Impact Fee Funds	\$9,751,425	\$10,057,171	\$2,496,176	impact ree revenue
	Captotal impact ree rande	Ψ0,701,420	Ψ10,007,171	Ψ2,400,170	
Other					
<u>Genera</u>					
228	Borkey Specific Plan Fund	\$787,049	\$840,161		Funds related to specific plan
236	Olsen/Beechwood Specific Plan Fund	\$127,037	\$0		Funds related to specific plan
116	City/School Facility Improvements Fund	\$37,348	\$44,312		Agreement with PRSD for maintenance/repair
119	City Facility Repair Fund	\$1,013,451	\$561,488		Funds generated by recreation surcharge
308	Landscape and Lighting Dist #1 Fund	\$459	\$13,829		Assessment District
310	CFD Community Facilties District Fund	\$25,726	<u>\$0</u>	<u>\$0</u>	Assessment District
	Subtotal Other General Operation Fund	\$1,991,070	\$1,459,790	\$256,000	
				500 (100 (100 (100 (100 (100 (100 (100 (
	Subtotal General Operations	\$23,875,935	\$23,231,180	\$4,296,606	

Cash	Ra	lance	Δe	Of

		Casii Balaii	CE AS OI		
F.1000 #	Ford Name	0(20(2007	010010000	Encumbered	Frond Description
Fund #	Fund Name	<u>6/30/2007</u>	6/30/2008	<u>Amount</u>	Fund Description
Water Fund	<u>15</u>				
600	Water Operations Fund	\$6,492,832	\$10,834,405	\$0	Water User Fees
220	Water Connections Fund	\$279,280	\$4,015,351		Impact Fee Revenue
229	Nacimiento Water Treatment Fund	\$642,287	\$12,558		Planning of treatment plant
606	Nacimiento Water - Enterprise Fund	\$2,238,601	\$4,182,452		Monthly fixed fee of \$18.
226	Nacimiento Water Project Fund	\$3,290,346	\$3,264,313		Impact Fee Revenue
	Subtotal Water Funds	\$12,943,346	\$22,309,079	\$1,530,300	the present contain constitutions.
Sewer Fun	<u>ds</u>				
221	Sewer Connections Fund	\$4,495,669	\$4,890,412	\$4.800.000	Impact Fee Revenue
601	Sewer Operations Fund	\$7,395,712	\$7,757,122		Sewer User Fees
	Subtotal Sewer Funds	\$11,891,381	\$12,647,534	\$4,800,000	
Airport Fur	<u>nds</u>				
602	Airport Operations Fund	\$752,034	\$957,992	\$0	User Fees
603	Airport Terminal Repair Fund	\$206,438	\$216,274	\$0	Funding reserved for repair of airport terminal
	Subtotal Airport Funds	\$958,472	\$1,174,266	\$0	
Transporta	tion Funds				
200	Gas Tax 2106 Fund	\$1,145,687	\$1,086,337		Revenue for transportation projects only
201	Gas Tax 2107 Fund	\$23,303	\$0		Revenue for transportation projects only
202	Gas Tax 2107.5 Fund	\$0	\$0		Revenue for transportation projects only
204	AB 2928 Traffic Congestion Relief Fund	\$0	\$0		Revenue for transportation projects only
205	TDA Article 8A Fund	\$0	\$0		Revenue for transportation projects only
206	TDA Article 8C Fund	\$734,629	\$297,290		Transit System Revenue
210	Gas Tax 2105 Fund Subtotal Transportation Funds	<u>\$0</u> \$1,903,619	<u>\$0</u> \$1,383,627	\$100,000	Revenue for transportation projects only
<u>Trustee Fu</u>	<u>nds</u>				
RDA/C					
227	Community Development Block Grant Fund	\$283,473	\$331,186	\$331,186	Federal funding for low-income housing and/or blighted area
700	Redevelopment Agency Operations Fund	\$0	\$0		RDA operations
701	Redevelopment Agency Housing Fund	\$60,515	\$805,295		20% set aside required for all RDA's
702	Redevelopment Agency Debt Service Fund	\$876,432	\$771,787		Debt Service
704	Cuesta College Fiscal Agreement Fund	\$47,499	\$49,763		Agreement between City and College
705	SLO County Schools Fiscal Agreement Fund Subtotal RDA/CDBG Funds	<u>\$239,408</u>	<u>\$250,815</u>	<u>\$0</u>	Agreement between City and County
	Castotal Non-Cobo 1 and	\$1,507,327	\$2,208,846	\$1,192,973	

Cash Balance As Of

		Casii Dala	ICE AS OI		
				Encumbered	
<u>Fund #</u>	Fund Name	<u>6/30/2007</u>	6/30/2008	<u>Amount</u>	Fund Description
<u>Other</u>					
<u>Truste</u>					
401	Senior Citizens Trust Fund	\$294,772	\$298,410	\$0	Trustee Fund
402	Hospital District Trust Fund	\$106,878	\$111,970	\$0	Trustee Fund
405	Business Improvement Association Trust Fund	\$1,368	\$5,365	\$0	Trustee Fund
406	Customer Deposits Fund	\$850,255	\$795,120	\$0	Trustee Fund
404	Other Post Employment Benefits Fund	\$422,600	\$623,604	\$0	Federal/State requirements
611	Landfill Closure/Post Closure Fund	\$1,373,145	\$1,514,511	\$0	Federal/State requirements
117	Citizens Option Public Safety Fund	\$243,230	\$184,481	\$0	To account for State AB3229 funds.
	Subtotal Other Trustee Funds	\$3,292,248	\$3,533,461	\$0	
	Subtotal Trustee Funds	\$4,799,575	\$5,742,307	\$1,192,973	
Debt Servic	e Funds				
505	Library/City Hall Debt Service Fund	\$480,138	\$480,089	\$0	Debt Service
506	1998 Measure D GO Bonds Fund	\$7,128,828	\$6,277,461	\$0	Debt Service
	Subtotal Debt Service Funds	\$7,608,966	\$6,757,550	\$0	
	Total Reserve All Funds	<u>\$63,981,294</u>	<u>\$73,245,543</u>	<u>\$11,919,879</u>	

City of Paso Robles Professional Services/Contracts FYE 09

		11200		<u></u>	12/01/2000
	224 (2	rate of		Total	Remaining
	Dept	Vendor	Description of Services	Commitment	Commitment
Expert Svcs	PW	SCS	Cont PO Eng Services - Landfill	125,000	85,000
Expert Svcs	CMO	Kraftwerks	Branding	40,000	30,000
Expert Svcs	PW	TJ Cross	Coordinate Issuance RFP- Landfill Master Plan	14,400	14,400
Expert Svcs	AS	HdL	Property and sales tax services	29,200	12,100
Expert Svcs	PW	R. Thompson Consulting	Civil Eng - Spring & 24th Street	30,000	6,814
Expert Svcs	CMO	Bill Avery	Labor Relations Services	13,200	6,600
Expert Svcs	AS	Moss, Levy & Hartzheim	Audit services	24,000	5,200
Expert Svcs	AS	AK & Company	State Mandated Cost preparation & submission	4,000	3,750
Expert Svcs	CMO	Lieberty, Cassidy Whitmore	Employee training & legal consult services	3,200	3,200
Expert Svcs	AS	United Portfolio	Investment Fees	2,000	1,875
Expert Svcs	AS	DLT Solutions, Inc	LINUX Advanced Platform	<u>1,400</u>	<u>1,400</u>
			Subtotal Consultant	286,400	170,339
Econ Strategy	СМО	Paso Robles Chamber of Commerce	Visitor Center	100,000	41,666
Econ Strategy		Main Street	Downtown Promotions	92,880	38,700
Econ Strategy		Wine Country Alliance	Public Relations	60,000	35,000
Econ Strategy		Pacific Coast Cutters	Sponsorship of Derby and Futurity	10,000	10,000
Econ Strategy		UCSB Economic Forecast	SLO County Forecast	5,000	5,000
O,			Subtotal Contributions	267,880	130,366
General	PD	SLO County Sheriff Dept	Animal Services	174,300	87,150
General	LRS	Black Gold	Cooperative Library System	66,320	29,607
General	CMO	Verizon Wireless	Cell phone and Mobile Data	54,000	27,000
General	PW	PR Joint Unified School Dist	Reimbursement Offset Irrigation	53,000	26,500
General	LRS	Oak Park/HUD	After school programs	46,800	23,200
General	PW	Martinelli Landscape Company	Annual disking and trimming	45,000	0
General	PW	Ameripride	Uniforms/ Rugs	40,000	24,000
General	LRS	Library Study Center/First 5	Building usage	31,200	13,000
General	LRS	YMCA	Run After School Programs	29,000	14,500
General	PD	PR School District	Crossing Guard Contribution	18,100	9,050
General	PW	Paso Robles Roll-Off	Trash Pickup	16,000	8,000
General	LRS	LRS Activity Guide	Listing of all LRS activities	14,000	7,000
General	CMO	N.I.T.	Tourism Website	10,000	6,600
General	CMO	AT&T	internet connection	9,600	4,800
General	PW	Great Western Alarm	Alarms	8,200	4,800
General	CMO	John Dunn	2009 Goal Setting	7,200	0
General	CMO	Mr. Paul O Smith	Billboard Rental	6,250	0
General	CMO	Paso Robles Chamber of Commerce	Chairman's Circle	5,000	0
General	CMO	Mooncatcher	Copywriter's for Website	4,533	0

12/31/2008

City of Paso Robles Professional Services/Contracts FYE 09

	Dept	Vendor	Description of Services	Total Commitment	Remaining Commitment
General	CMO	The Blueprinter	Agenda for City Council	4,228	2,114
General	PD	Recruitment Hiring Costs	Recruitment Hiring Costs	4,050	450
General	PD	SLO County Bomb Task Force	Bomb Task Force	4,000	
General	CMO	KPRL	Broadcasting of Council Meetings	3,840	1,920
General	CMO	TCSN	Web site hosting	2,880	1,440
General	CMO	Appriver	anti-spam filtering	2,724	1,362
General	CMO	Wallace Group	GIS parcel updates	2,000	0
General	CMO	Addiction Medicine Counselors	DOT random drug testing	1,520	0
General	PD	Language Line Services	Non-emergency telephonic interpretation	1,400	952
General	CMO	FedEx/Courier	Council Agenda to Attorney	1,216	608
General	CMO	Lxis Nexis	Web Posting of Oridinances	500	250
			Subtotal General	666,861	294,303
Maintenance	PW	Republic ITS	Traffic Signal Maintenance	98,500	74,500
Maintenance	AS	Harris Computer Systems	Annual computer support for finance system	40,734	36,290
Maintenance	PD	Motorola	Radio Service Contract	28,750	0
Maintenance	CMO	More Office Solutions	Copier maintenance	24,000	12,000
Maintenance	PD	Executive Information System	PS NET CAD?RMSD Maintenance Agreement	16,500	0
Maintenance	PW	McCloskey's Heating and Air	HVAC maintenance	15,600	9,200
Maintenance	PD	Motorola	State of California 911 Maintenance	11,900	6,000
Maintenance	AS	Sympro, Inc.	Annual software maintenance/support license renewal	7,800	0
Maintenance	PD	LE Communications	Maintenance Agreement - Mobile Vision	4,900	0
Maintenance	PD	DataNet Solutions	Lasefiche maintenance agreement	4,600	0
Maintenance	PD	Dynamic Imaging Systems	Main support contact for picture link	3,500	0
Maintenance	PW	Republic Elevator	Elevators monthly maintenance	3,200	1,900
Maintenance	CMO	Country Rose & Flower	Plant Maintenance	1,680	840
Maintenance	CMO	Country Rose & Flower	Plant Maintenance	540	270
Maintenance	CMO	Country Rose & Flower	Plant Maintenance	480	240
Maintenance	CMO	Country Rose & Flower	Plant Maintenance	360	180
		productional visit includes visiting production	Subtotal Maintenance	263,044	141,420
Planning	CD	EPS	Purple Belt Planning	17,603	17,603
Planning	CD	EPS	Downtown Parking Plan	<u>7,370</u>	<u>7,370</u>
			Subtotal Planning	24,973	24,973
Supplies	PW	JB Dewar	Fuel	450,000	283,000
General	PW	Wayne's Tires	Tires, Tubes & Repairs	60,000	48,000
General	PW	Knoor Pool Systems	Chlorine Briquettes	42,714	23,700
Supplies	PD	K-9 Materials	K-9 Materials	7,000	3,650
Supplies	CMO	Sara Lee Coffee	Coffee Supplies	2,400	1,200

12/31/2008

City of Paso Robles Professional Services/Contracts FYE 09

	220 00	22 2		Total	Remaining
	Dept	Vendor	Description of Services	Commitment	Commitment
Supplies	CMO	Pepsi	Water for Council	1,700	850
Supplies	CMO	Paso Robles School District	Cookies for Council Meetings	600	300
Supplies	CMO	Davis Water	Reverse Osmosis Systems	<u>80</u>	<u>45</u>
			Subtotal Supplies	564,494	360,745
			Total Contract Services	2,073,652	1,122,146

12/31/2008